C-4 Analytics is a Full-Service Digital Marketing Agency

Since its inception more than a decade ago, C-4 Analytics has helped hundreds of dealers increase sales, win more market share and spend smarter online. Now, the most aggressive full-service digital marketing solution in automotive can help Honda dealers reach their goals through their new enrollment in the Honda Digital Solutions program.

What Matters Most:

Measured by Sales, Share, and Cost

We bring real-time strategic marketing that focuses first and foremost on what matters most: increased sales, increased market share, and decreased cost. Our award-winning services go deeper than checking the boxes of all the "me, too" menus of services. We dig deep into data to glean insights that drive strategies and tactics specific to your dealership.

We Work Only for You

For ten years, we've lived by this fundamental promise made to clients: When we work for you, we won't work for your facing Honda dealers. Our goals are therefore completely aligned. Full stop.

Best Account Teams in the Business

Your dealership, market, inventory, competitors, and local economy are all unique. We live, breathe, eat and sleep focused on your dealership. Each Account Manager is fully Google Certified (more than anyone else in the industry), has less than 10 rooftops in their portfolio, and meets with your team for (at least) an hour each week.

We Are Not For Every Dealer

Yes, we said that. So how can we both tell if it could be a good fit? Our best relationships always include these traits: There has to be a true imperative for growth, and there must be a willingness to communicate closely and openly. If this sounds good to you, then let's talk!





THE C-4 FULL SERVICE SOLUTION:

Real-time Strategic Marketing Programs

From start to finish, C-4 Analytics builds strong campaigns that perform.

Audience Targeting

Find the right people in the right places at the right times.

Custom Content Development

On brand, dealer-specific content for high-converting landing pages.

Local Search

Defend your turf, outrank your competitors and capture nearby intenders.

Local Business Directory Management

Keep the right information accurate and up-to-date.

Vehicle Specials & Incentive Management

Automated management in real-time based on inventory, demand and relevancy.

Strategic Account Management

Weekly meetings to review results, insights, and ongoing optimization strategies and tactics.

Search Engine Optimization (SEO)

Boost local organic traffic with mobile-friendly content and keywords.

Conversion & Merchandising Optimization

Push high-quality traffic further down the conversion funnel.

Email Marketing

Mobile optimized for lead nurturing and deal closing.

Full Website Management

Vendor-neutral to ensure campaigns aren't restricted by templates.

Mystery Shopping

Unbiased review of the dealers sales process.

Data and Analytics

See your marketing dollars at work, in real-time.

Search Engine Marketing (SEM)

Actively managed, hyper-targeted, and designed to boost ROI.

Social Media Management

Widen your audience, spend smarter and connect with your customers.

Compliance Management

Our team fully understands compliance requirements and application.

3rd Party Lead Analyses

Maximize costs by using the highest-performing leads.

Online Reputation Management (ORM)

Monitor, address and rectify customer feedback.

Business Intelligence

Leverage data to glean actionable insights, creating more effective and efficient campaigns.

Custom Creative

Engaging custom creative designed to boost conversions.

Brand Management

Build your reputation and stand out from your competitors.

Competitor Targeting

Dominate the competition. Target them before they target you.

BDC Consulting

Work with the best, learn from the best.



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